Town Name: MASHPEE Program Period: 2017 Current Dates: 11/1/2017 - 11/30/2017 Cumulative Dates: 1/1/2017 - 11/30/2017

| | Current Period | | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-----------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Actual % of Budget |
| Residential New Construction | 0.00 | \$0.00 | 0 | 123,055.49 | \$37,095.30 | 38 | \$0.00 | 0.00% |
| Residential New Construction (Low- Income) | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Multi-Family Retrofit | 0.00 | \$0.00 | 0 | 97,096.18 | \$35,434.97 | 103 | \$0.00 | 0.00% |
| Residential Home Energy Services - Measures | 81,460.50 | \$97,071.22 | 77 | 478,917.00 | \$386,197.13 | 386 | \$747,654.03 | 51.65% |
| Residential Home Energy Services - RCS | 0.00 | \$10,865.00 | 51 | 0.00 | \$50,680.00 | 187 | \$95,656.48 | 52.98% |
| Residential Behavior/Feedback Program | 19,203.10 | \$3,034.50 | 1 | 19,203.10 | \$3,034.50 | 1 | \$0.00 | 0.00% |
| Residential Heating & Cooling Equipment | 8,249.40 | \$7,510.50 | 19 | 65,241.80 | \$51,643.50 | 127 | \$0.00 | 0.00% |
| Residential Consumer Products | 6,004.00 | \$1,445.00 | 20 | 112,177.40 | \$33,810.38 | 198 | \$0.00 | 0.00% |
| Residential Lighting | 18,934.30 | \$1,411.60 | 11 | 816,352.60 | \$63,061.32 | 3,446 | \$0.00 | 0.00% |
| Residential HEAT Loan | 0.00 | \$8,412.79 | 14 | 0.00 | \$60,824.55 | 65 | \$0.00 | 0.00% |
| Res Subtotal | 133,851.30 | \$129,750.61 | 193.00 | 1,712,043.57 | \$721,781.65 | 4,551 | \$843,310.51 | |
| Res % of Total | 67.66% | 68.69% | 74.81% | 62.83% | 42.46% | 94.09% | 56.96% | |
| Low-Income Single Family Retrofit | 6,228.30 | \$4,942.02 | 6 | 58,285.00 | \$64,981.10 | 51 | \$208,442.82 | 31.17% |
| Low-Income Multi-Family Retrofit | 35,130.50 | \$45,811.92 | 56 | 97,340.70 | \$129,438.87 | 209 | \$0.00 | 0.00% |
| LI Subtotal | 41,358.80 | \$50,753.94 | 62.00 | 155,625.70 | \$194,419.97 | 260 | \$208,442.82 | |
| LI % of Total | 20.91% | 26.87% | 24.03% | 5.71% | 11.44% | 5.38% | 14.08% | |
| C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I New Buildings & Major Renovations - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Initial Purchase & End of Useful Life | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Food Services | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream HVAC | 22,608.45 | \$7,846.50 | 1 | 23,244.67 | \$8,096.50 | 2 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - LARGE | 0.00 | \$0.00 | 0 | 14,550.60 | \$3,810.00 | 2 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - MEDIUM | 0.00 | \$0.00 | 0 | 16,719.80 | \$8,769.89 | 3 | \$229,015.19 | 3.83% |
| C&I Existing Building Retrofit - Municipal | 0.00 | \$0.00 | 0 | 724,349.86 | \$718,016.46 | 3 | \$0.00 | 0.00% |
| C&I Small Business | 0.00 | \$550.00 | 2 | 31,908.16 | \$25,321.00 | 9 | \$199,763.26 | 12.68% |
| C&I Multifamily Retrofit | 0.00 | \$0.00 | 0 | 18,987.00 | \$15,570.73 | 2 | \$0.00 | 0.00% |
| C&I Multifamily - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Lighting | 0.00 | \$0.00 | 0 | 27,315.19 | \$4,279.00 | 5 | \$0.00 | 0.00% |
| C&I Subtotal | 22,608.45 | \$8,396.50 | 3.00 | 857,075.28 | \$783,863.58 | 26 | \$428,778.45 | |
| C&I % of Total | 11.43% | 4.44% | 1.16% | 31.46% | 46.11% | 0.54% | 28.96% | |
| Total | 197,818.55 | \$188,901.05 | 258 | 2,724,744.56 | \$1,700,065.20 | 4,837 | \$1,480,531.79 | |

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.